**4.1 CAREER PLAN OVERVIEW**

This overview is presented to provide an at-a-glance reference for the Color Me Beautiful Career Plan. Please refer to the details of this chapter for a complete understanding of all requirements and stipulations for commission payouts.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **CON** | **SR CON** | **EX CON** | **MGR** | **SR MGR** | **EX MGR** |
| **REQUIREMENTS:** \*All Consultants must be Active. |  |  |  |  |  |  |
| Personal Volume | n/a | $200 | $200 | $400 | $400 | $400 |
| Group Volume (cv = 50% of Retail) | n/a | | | $1,000 | $2,000 | $3,000 |
| # Personally Enrolled Consultants\* | 0 | 1 | 3 | 5 | 7 | 10 |
| # Group Consultants\* | n/a | | | n/a | | |
| # 1st Tier Directors | n/a | | | n/a | | |
| # 2nd Tier Directors | n/a | | | n/a | | |
| # 3rd Tier Directors | n/a | | | n/a | | |
| **Bonuses:** |  |  |  |  |  |  |
| Personally Enrolled % | n/a | 4% | 5% | 5% | 6% | 7% |
| Group Commission % | n/a | 0% | 3% | 3% | 4% | 4% |
| Developmental Bonus (Personal Consultants sell minimum of $500 their first full month) | n/a | | | $50 | $50 | $50 |
| Car Allowances (Group Consultants sell minimum of $500 their first full month) | n/a | | | n/a | n/a | n/a |
| Senior Leadership Bonus | n/a | | | n/a | | |
| # 1st Tier Directors | n/a | | | n/a | | |
| 1st Tier Promote-Out Bonus | N/A | | | n/a | | |
| # 2nd Tier Directors | n/a | | | n/a | | |
| # 3rd Tier Directors | n/a | | | n/a | | |
| # 4th Tier Directors | n/a | | | n/a | | |
| Infinity Bonus | n/a | | | n/a | | |
| President Retirement Plan | n/a | | | n/a | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **DIR** | **SR DIR** | **EX DIR** | **VP** | **SR VP** | **PRES** |
| **REQUIREMENTS:** \*All Consultants must be Active. |  |  |  |  |  |  |
| Personal Volume | $500 | $500 | $500 | N/A | | |
| Group Volume (cv = 50% of Retail) | $5,000 | $8,000 | $12,000 | $20,000 | $20,000 | $20,000 |
| # Personally Enrolled Consultants\* | 12+ | 17+ | 17+ | exempt | exempt | exempt |
| # Group Consultants\* | 20 | 30 | 30 | exempt | exempt | exempt |
| # 1st Tier Directors | N/A | N/A | 1 required | 2 required | 5 1st and/or 2nd required – of which 3 must be 1st tier | 10 1st and/or 2nd required – of which 5 must be 1st tier |
| # 2nd Tier Directors | n/a | | | 1 required |
| # 3rd Tier Directors | n/a | | | Not Required | | |
| **Bonuses:** |  |  |  |  |  |  |
| Personally Enrolled % | 10% | | | 10% | | |
| Group Commission % | 4-15% | | | 4-15% | | |
| Developmental Bonus (Personal Consultants sell minimum of $500 their first full month) | $100 | | | $100 | | |
| Car Allowances (Group Consultants sell minimum of $500 their first full month) | $100-$700 | | | $100-$700 | | |
| Senior Leadership Bonus | N/A | $300-$3,000 | | $300-$3,000 | | |
| # 1st Tier Directors | 4% | | | 4% | | |
| 1st Tier Promote-Out Bonus | N/A | N/A | $250-$2,000 | $250-$2,000 | | |
| # 2nd Tier Directors | N/A | N/A | 2% | 2% | | |
| # 3rd Tier Directors | N/A | | | 1% | | |
| # 4th Tier Directors | n/a | | | N/A | 1% | |
| Infinity Bonus | N/A | | | N/A | N/A | 1% | | |
| President Retirement Plan | N/A | | | N/A | YES | | |